# 2021 Team Horner<sup>™</sup> Pool School



RoyalCaribbean

**EXPLORER OF THE SEA** 

5 NIGHT WESTERN CARIBBEAN CRUISE

Departs:

Sunday 3|21|2021

From:

Miami, FL

Sails to:

Labadee Haiti & Perfect Day at Cococay, Bahamas

**Returns:** 

Friday 3|26|2021

Any Questions: Call Team Horner<sup>™</sup> Marketing 954.940.7979 or e-mail: mdelapena@teamhorner.com or vtorres@teamhorner.com

# **Team Horner**<sup>™</sup> 2021 Pool School Cruise Includes:

Drink Package Internet Package Seminars Private Cocktail Parties and Much MORE!

In order to successfully "Earn Your Way<sup>\*</sup>" on the Team Horner<sup>™</sup> 2021 Pool School Cruise, simply commit to increasing your sales with Team Horner<sup>™</sup>. Your Team Horner<sup>™</sup> Sales Representative will explain the program, help you select your cabin choice and, based on your selection, set your growth goal.

For the 2021 Team Horner<sup>™</sup> Pool School, there are two ways to sail:

- Earn Your Way YOU Cruise for FREE\* or
- **Pay Your Way** (ALL cabins are based on minimum of double occupancy)

### **PROGRAM REQUIREMENTS:**

- 25% of the growth increase must come from Team Horner<sup>™</sup> proprietary purchases (AquaCal, AutoPilot, Lo-Chlor, TropiClear, StoneHardscapes)
- Place a minimum of one (1) order of \$100 or more on HornerXpressway per month

#### TO SIGN UP:

#### simply go to https://pool.school and complete your contract.

Upon signing the contract, the non-refundable deposit of \$400.00 will be charged to the Customer's Team Horner<sup>™</sup> account to hold that cabin. The final billing will be determined by December 31, 2020 and will be then charged to the Customer's Team Horner<sup>™</sup> Account. ONLY \$200.00 will be credited back if Goal is reached, \$200.00 processing fee not refundable.

## **CABIN\* CHOICES:**

**<u>Grand Suite</u>** - \$80,000 Growth<sup>4</sup>, 3rd & 4th passenger is \$15,000ea in growth, if available – No Growth is paid at 100% - Fare Per Cabin \$4,850 based on double occupancy, 3rd & 4th passenger \$1,275ea, if available.

<u>Junior Suite</u> - \$70,000 Growth<sup>▲</sup>, 3rd & 4th passenger is \$15,000ea in growth, if available – No Growth is paid at 100% - Fare Per Cabin \$4,000 based on double occupancy, 3rd & 4th passenger \$1,260ea, if available.

**Balcony** - \$60,000 Growth<sup>\*</sup>, 3rd & 4th passenger is \$10,000ea in growth, if available – No Growth is paid at 100% - Fare Per Cabin \$2,600. based on double occupancy, 3rd & 4th passenger \$965ea, if available.

**Ocean View** - \$40,000 Growth <sup>A</sup>, 3rd & 4th passenger is \$10,000ea in growth, if available – No Growth is paid at 100% - Fare Per Cabin \$2,200 based on double occupancy, 3rd & 4th passenger \$760ea, if available.

▲Partial growth will be reviewed & prorated. Customer will be billed for difference.

\*Limits apply. Availability limited. First come, first reserved. Account must be current. Once cabin of choice and number of passengers traveling in cabin have been selected at time of contract, it will be reserved and adjustments of cabins later may not be possible. ONLY one cabin per customer will be eligible for the "Earn Your Way" Program.